

## An Overview of our Services - Superyachts

Supporting the Captain, crew and management companies of Superyachts in a number of areas designed to assist in maintaining their safety through professional on-board crew training and an unequalled standard of navigation management.

### Why Da Gama Maritime?

We are professional mariners with years of experience serving at sea in a variety of vessels therefore we understand the nature of your work. It is our job to bring you a solution, not a problem. Furthermore:

- We are committed to safety at sea and work directly with among others, the Maritime and Coastguard Agency, Cayman Islands Shipping Registry, Nautical Institute and Honourable Company of Master Mariners for the development of bridge procedures and crew training.
- Our trainers are chosen for their experience, understanding of the industry and teaching ability.
- We are not salesmen looking to achieve targets. Our focus is the safety of the mariner and we achieve this through close co-ordination with the Captain to provide reassurance, guidance and advice wherever necessary.

### Specific areas of support

- **Supply** – Everything required from the navigational outfit (including paper and electronic charts), through to firefighting equipment and breathing apparatus.
- **Training** – The provision of training in areas of bridge procedures, navigation audits, outfit maintenance and on-board firefighting. We also work with other industry leading companies to provide training in areas of security, medical, helicopter operations and hotel services.
- **Consultancy** – Our representatives each have over 20 years' sea service and some have Command experience. Working alongside the Captain and Management Company we provide consultancy advice and guidance to promote the safety of all mariners.

### Navigation Management

We recognise there are other providers of navigation management services but when choosing a company, ask of the person who will manage your account, do they:

- Have more than 20 years' experience at sea in the profession for which they are now attempting to look after your safety?
- Fully understand the different electronic charting systems and be regularly asked to work directly with the manufacturers in improving the technology and human interface?
- Find errors in the weekly NtM's issued by the UK Hydrographic Office and alert them?
- Actively contribute to maritime organisations dedicated to the safety of the mariner?
- Form part of a company shortly achieving accreditation for International ISO9001 standards?
- Have complete customer satisfaction measured through regular surveys and feedback?

We do and we make switching to or starting with our service as simple as saying :  
'Yes please'.

# So why choose us for on-board training?

## Crew Firefighting – Typically 3 days

Ideally suited for both new build and operational vessels, this course is designed to train and achieve a safe and competent standard within the crew for the ability to deal with fires, floods and other emergencies to an extent necessary to provide protection or the safe evacuation of guests and crew at all times. Training includes:

- 'Table top' exercises for the Command team to assess the management of emergency situations at sea.
- A review of vessel firefighting procedures, muster lists and equipment holdings.
- Firefighting theory and first response.
- Practical fire exercises on board.
- Smoke compartment evacuation drills.
- Compartment Search and rescue techniques.
- Abandon ship and life raft launching procedures.



### Result

Crew attending the course will gain a greater appreciation of the firefighting equipment on board as well as confidence, knowledge, refreshed experience, enhanced drills and greater safety awareness to the reactions necessary to fight fires and go beyond the standards of forthcoming mandated five yearly refresher courses.

## Navigation Audit and Procedures Review – Typically 2 days

This course is designed to enhance the skills of the Officer Of the Watch and bridge lookouts through discussion and practical aspects in among other things:

- Enhancing the safety of the vessel by understanding chart outfit maintenance procedures.
- A bridge forum including a review of maritime accidents and their causes.
- A Rules of the Road test and discussion.
- Planning and execution in paper and electronic navigation passage techniques.
- Discussion and practise in underway emergencies including steering failures and Man Over Board drills.



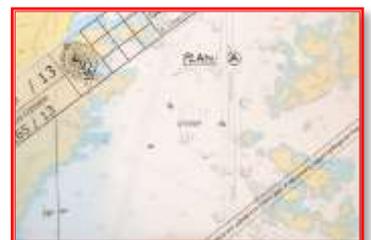
### Result

Crew attending the course will gain a greater appreciation of maintaining the safety of the vessel through enhanced navigation procedures and confidence in ship handling abilities brought about by theoretical and practical discussions and exercises.

## Navigation Outfit Maintenance Course – Typically 1 day

Established to provide an effective, efficient and correct way to maintain the chart outfit on board your vessel, this course is tailored to the individual assigned the outfit management. Specifics covered include:

- An introduction to the importance of maintaining the outfit.
- A review of the vessel outfit of paper charts, electronic charts and publications.
- Practical instruction and exercises in applying corrections to charts and publications including Temporary and Preliminary Notices.
- Instruction in the maintenance of electronic chart corrections to the Electronic Chart Display and Information System (ECDIS).
- Maintaining an official audit trail for port state and flag inspection.



### Result

Personnel attending the course will become familiar with the correct, professional and efficient standards for maintaining an up-to-date chart outfit of both paper and electronic notices to ensure the vessel remains compliant with SOLAS Chapter V, Regulation 27 ready for port or Flag State inspections.